

Message Text

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ACTION ARA-10

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TAGS: BEXP BF

SUBJ: FY1975 COMMERCIAL ACTION PROGRAM (CAP) SECOND QUARTERLY
REVIEW

REF: (A) STATE 2298; (B) STATE 262762; (C) NASSAU 1932

1. WITH REGARD TO REF A:

CAMPAIGN NO. 1 - EQUIPMENT ENGINEERING DESIGN AND CONSTRUCTION SERVICES FOR ATLANTIC TERMINAL AND TANKERS OIL REFINING/TRANSSHIPMENT TERMINAL: AGREEMENT HAS STILL NOT BEEN CONCLUDED BETWEEN ATTS AND GCOB. DEVELOPMENT CORPORATION GIVES REASON AS BEING THAT GEORGESCU (ATTS HEAD) IS STILL NEGOTIATING FOR CRUDE OIL SOURCES. DEVELOPMENT CORPORATION WELL AWARE OF EMBASSY'S INTEREST AND WILL REMAIN IN CLOSE CONTACT. GEORGESCU HAS STILL NOT VISITED NASSAU. DEVELOPMENT CORP WILL MAKE APPOINTMENT FOR EMBASSY ECON/COMM OFFICER WHEN HE DOES.

CAMPAIGN NO. 3 - FEASIBILITY STUDY STILL NOT AVAILABLE.

SURVEY CAMPAIGN - ACTION 1 - BATELCO - NEEDS AND EQUIPMENT - PLANNING PAPER NOT YET AVAILABLE AS NEW BOARD IS TO BE APPOINTED AND MUST APPROVE. GENERAL MANAGER OF BATELCO HOPES IT WILL BE AVAILABLE TOWARD END OF JANUARY. PROCUREMENT SHOULD INCLUDE TELEPHONE CABLES, TELEPHONE INSTRUMENTS, PARTS AND SERVICES FOR CURRENT INVENTORIES ETC. EXPENDITURES WILL PROBABLY BE BETWEEN \$1.5 AND \$2 MILLION.

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2. WITH REGARD TO REF B:

EMBASSY SUGGESTS THAT TWO NEW CAMPAIGNS BE INCLUDED IN 1975 CAP.

CAMPAIGN NO. 6 - EQUIPMENT DESIGN AND CONSTRUCTION OF CONVENTION CENTER AT CABLE BEACH AREA. GCOB AT TIME OF PURCHASE OF THREE CABLE BEACH HOTELS ANNOUNCED INTENTION OF BUILDING A CONVENTION CENTER COMPLEX INCLUDING A CASINO. THE ECONOMIC RESEARCH ASSOCIATION (U.S. FIRM) HAS DONE A PRELIMINARY PROJECT DEFINITION GIVING SIZE AND TYPES OF FACILITIES. FIRST PART OF PROJECT WOULD BE ON SCOP OF A \$5 TO \$10 MILLION CONFERENCE CENTER - AUDITORIUM, MEETING HALL, BANQUET FACILITIES ETC. - ANNUAL MAN DAY ALLOTMENTS: FSO-5 G.A. HAWKINS - FIVE MAN DAYS.

ACTION 1 - OBTAIN COPY OF PRELIMINARY FINDINGS AND FINAL REPORT OF ECONOMIC RESEARCH ASSOCIATIONS MARKETING STUDY FROM J. BONNETT, DIRECTOR OF TOURISM BY FEBRUARY 1.

ACTION 2 - AS SOON AS STUDY IS APPROVED BY CABINET CALL ON ERSKINE-LINDOP, PERMANENT SECRETARY FOR MINISTRY OF WORKS WHO WILL HANDLE INVITATIONS TO BID WHICH SHOULD BE MADE SOMETIME IN JUNE OR JULY.

ACTION 3 - TRADE OPPORTUNITIES SUBMITTED IMMEDIATELY AFTER ACTION 2.

CAMPAIGN NO. 7 - EQUIPMENT NEEDS FOR NEW CAPITAL DEVELOPMENT PROGRAM AT MINISTRY OF AGRICULTURE AND FISHERIES. THREE OR FOUR FREEZING UNITS (APPROX 3,000 CUBIC FOOT CAPACITY) CANNING PLANT, HEAVY DUTY BULLDOZERS, THREE 45 FOOT FISHING VESSELS, THREE OR FOUR GENERATING PLANTS (7-14 KW), AND ABBATOIR. MINISTRY OF AGRICULTURE WAS ALLOTTED \$3.2 MILLION FOR CAPITAL DEVELOPMENT OF AGRICULTURE AND FISHING SECTORS FOR 1975 GCOB BUDGET. - MANDAY ALLOTMENTS: FSO-5 G.A. HAWKINS - 10 MANDAYS.

ACTION 1 - TRADE OPPORTUNITIES TO BE SUBMITTED CONCURRENTLY WITH THIS REPORT FOR FREEZING UNITS, CANNING PLANTS AND GENERATING PLANTS.

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ACTION 2 - REMAIN IN CLOSE CONTACT WITH MINAG/FISHEERIES (ECON OFFICER HAS DAILY CONTACT), TO FOLLOW DEVELOPMENT OF AGRICULTURE EQUIPMENT NEEDS.

ACTION 3 - SUBMIT TRADE OPPORTUNITIES AS SOON AS MINAG'S EQUIPMENT NEEDS ARE FIRM.
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